

# Strategic Government Leadership Team

## Executive Team

### **Regional Vice President, Strategic Government – David Young**

David Young is responsible for CenturyLink's Strategic Government route to market. The strategic government market encompasses the U.S. federal government, large educational institutions, regional and national public consortiums, and the companies that comprise the defense industrial base. Dave leads a multifunctional, customer-facing organization of more than 650 professionals responsible for strategic government market strategy, sales, architecture and engineering, and program management.

A visionary leader, Dave has played a key role in landing significant contracts that increase both the company's customer relationships and marketable solutions. His team is responsible for collaborating with customers to develop and implement a variety of network-based solutions. These solutions are global in nature and include voice, data, security, video, cloud and managed services technologies.

Dave has more than 30 years of experience serving the public sector. Prior to his current role, Dave successfully held leadership roles in federal business development, capture management, sales, sales engineering, network provisioning, and program management.

Dave holds undergraduate degrees in economics and marketing from West Virginia Wesleyan College.

### **Vice President, Department of Defense Sales – Scott Barnett**

### **Senior Director, Civilian Sales – Zain Ahmed**

### **Senior Director, Special Programs Sales – Cynthia Shelton**

### **Director, Defense Industrial Base & Federal Carriers – Gil Brown**

### **Director, Research & Education Sales – Craig Cupach**

### **Senior Director, Government Strategy – Lisa Bruch**

### **Vice President, Program Management Office – Seana Gilliland**

### **Director, Sales Engineering – John Shuttleworth**