

#### 5.2 MANAGED NETWORK SERVICES (MNS)

Qwest's Networx MNS provides a comprehensive, integrated package of products and services that offers complete solutions for managing data, voice, and video networks for the Government.

Qwest will provide a fully featured Managed Network Services (MNS) offering. Qwest's comprehensive MNS suite provides design, engineering, implementation, Operating System (OS) configuration maintenance, fault management, real-time reporting, 24x7x365 monitoring and total Agency coverage for Simple Network Management Protocol (SNMP)-enabled SEDs. Qwest's MNS is protocol and transport agnostic and is available to work in conjunction with all transport network types such as Internet Protocol Service (IPS), Asynchronous Transfer Mode Service (ATMS), Frame Relay Service

(FRS), Private Line Service (PLS), Premises-based IP VPN Services (PBIP-VPNS), Network Based Internet Protocol VPN (NBIP-VPNS), Voice Over Internet Protocol Transport Services (VoIPTS) SONET Services and (SONETS). **MNS** where certified SEDs are deployed.



Qwest provides skilled MNS engineers to manage the health of the network, including design and engineering, implementation, and network monitoring and maintenance components. Qwest MNS currently supports both domestic and international installations, including commercial and Government customers at the Local, State and Federal levels.

# 5.2.1 Technical Approach to Managed Network Services Delivery (L.34.1.5.1)

Qwest provides a comprehensive, integrated package of services that offers complete solutions for managing SNMP-enabled data, voice, and video networks. Qwest's MNS is backed by a highly skilled team of experts spanning end-to-end functions. MNS provides Agencies with a true Single Point of Contact (SPOC) for all technology management issues concerning an Agency's network.

Qwest's

technical approach is based on established industry principles and standards such as the Open Systems Interconnect (OSI) model, International Telecommunications Standardization Sector (ITU-T), Telecommunications Management Network (TMN) and Fault-Management, Configuration Management, Accounting, Performance and Security (FCAPS). Qwest relies on the Network Reliability and Interoperability Council (NRIC) for best practices in our planning and network management activities.

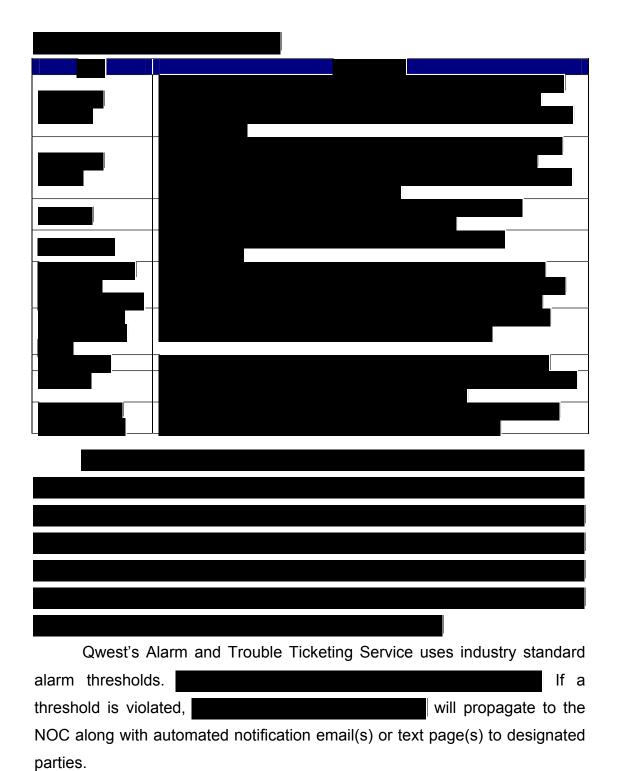


#### 5.2.1.1 Approach to Managed Network Services Delivery (L.34.1.5.1(a))

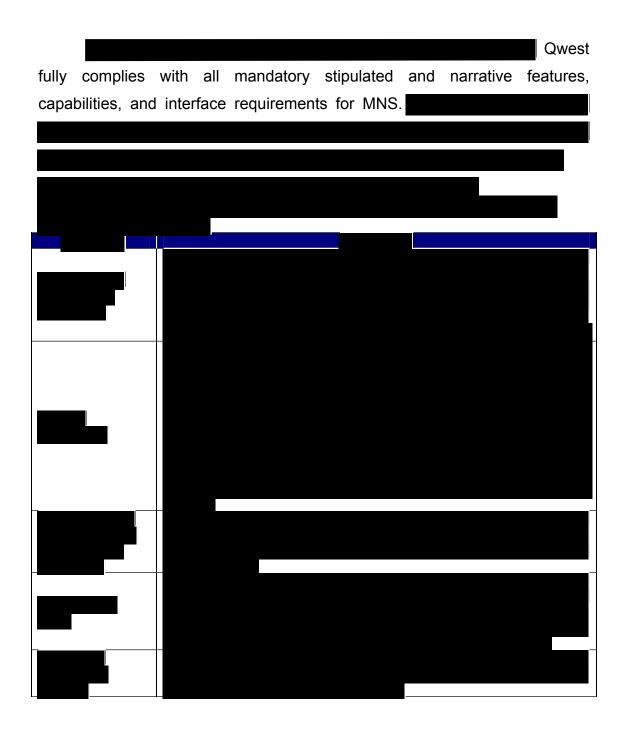
Qwest's approach to service delivery includes the following foundation: geographically diverse Network Operations Centers (NOCs), state-of-the-art management tools, robust device management capabilities, security compliance, well established processes and procedures, and a highly skilled team.

Qwest's MNS includes 24x7x365 monitoring and notification. If faults
are indicated based on reporting from an Element Management System
(EMS), the NOC staff will be notified and will take timely remediation steps.
State of the Art Management Tools: Qwest uses a suite of network
management tools to ensure network performance
that consistently meets Agency expectations.









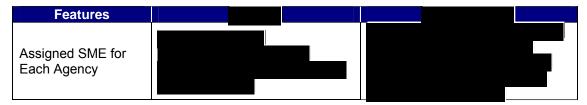




## 5.2.1.2 Benefits of Managed Network Services Technical Approach (L.34.1.5.1(b))

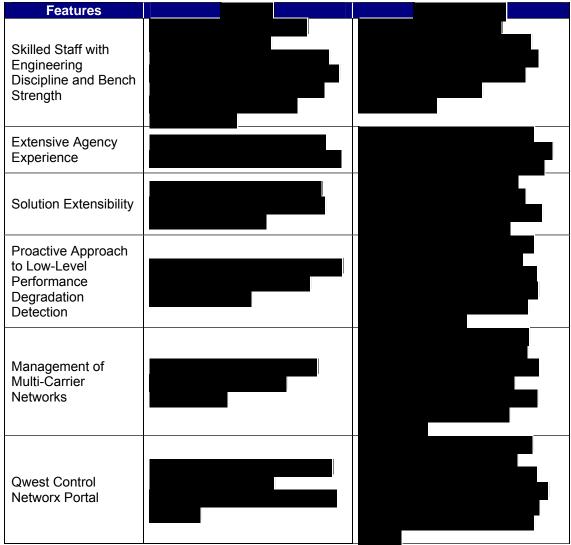
From our years of experience managing emerging technologies, we recognize the value of preventing problems through lab testing, interoperability testing, and configuration management, methods, and procedures. *Figure 5.2.1-3* summarizes the benefits of the Qwest's MNS.

Figure 5.2.1-3 Qwest Team MNS Features. Qwest delivers MNS efficiently and confidently with considerable experience, skills, and proven processes to assure full Agency satisfaction.



895 RFP: TQC-JTB-05-0001 December 13, 2006





**Note: "Total Customer Agency"** refers to a legal document signed by an authorized Agency representative giving Qwest the ability to work on the Agency's behalf to resolve troubles with other suppliers.

Federal Enterprise Architecture (FEA) goals and the benefits of the Qwest MNS service are summarized in *Figure 5.2.1-4*.



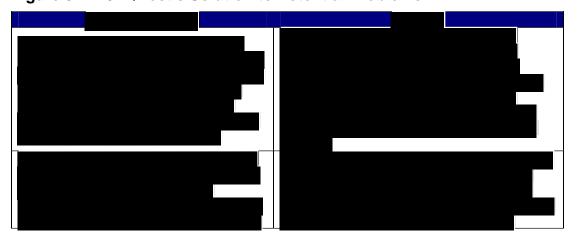
Figure 5.2.1-4. Qwest's MNS Solutions Meets FEA Objectives

FEA Goals	The Qwest MNS Service
Improve Utilization of Government Information Resources	By providing the Government Agency with an outsourced solution for designing, managing, maintaining, and troubleshooting the network architecture, Government resources can focus on Agency core missions. These refocused resources can be redirected to more strategic endeavors, such as optimizing the use of technology to deliver today's primary services and forward-planning for tomorrow's needs.
Enhance Cost Savings and Avoidance	Enables the Government to reduce ongoing investment in indirect operating costs (for example, salaries, benefits, real estate, network support applications, and training).  By partnering with Qwest as an experienced Managed Network Services provider, the Government will be able to leverage Qwest's years of technical expertise and commercial best practices.
Increase Cross- Agency and Inter- Government Collaboration	Qwest MNS can provide increased network and device up-time. This increased up-time is a critical component of any Agency's ability to effectively communicate with outside clients and other Government Agencies.

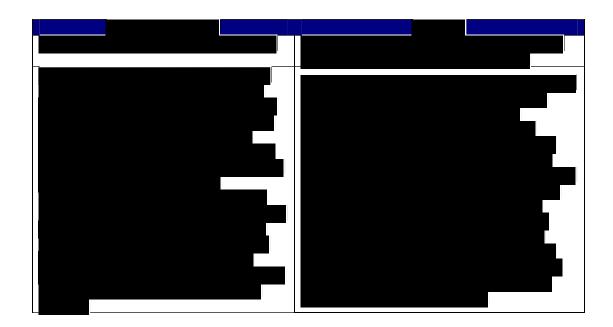
# 5.2.1.3 Solutions to Managed Network Service Solution Problems (L.34.1.5.1(c))

Qwest's approach to MNS was developed with the knowledge that Agencies will have diverse environments that need to be managed under a unified framework. Successful MNS implementations must address the following three categories of problems shown in

Figure 5.2.1-5. Qwest's Solution to Potential Problems



897 RFP: TQC-JTB-05-0001 December 13, 2006
Data contained on this page is subject to the restrictions on the title page of this proposal.



# 5.2.2 Satisfaction of Managed Network Service Performance Requirements (L.34.1.5.2)

Qwest meets the thresholds for all KPIs with our MNS solution. The following sections further describe how Qwest monitors, measures and validates our performance against the Acceptable Quality Levels (AQLs) required for MNS.

#### 5.2.2.1 Managed Network Services Quality of Service (L.34.1.5.2(a))

Qwest's performance is fully compliant with the Government's requirement. Figure 5.2.2-1 summarizes our support for MNS performance requirements.



Figure 5.2.2-1. Key Performance Indicators and Performance **Standards** 

Key Performance Indicator (KPI)	Service Level	Performance Standard (Threshold)	(AQL)		
Availability (Network End-to-End)	Routine	99.9%	≥ 99.9%		
Time to Restore	Without Dispatch	4 hours	≤ 4 hours		
(TTR)	With Dispatch	8 hours	≤ 8 hours		

The Key Performance Indicators and Performance Standards are within our current intervals for Time to Restore and Availability.

experience of the NOC staff in working with other carriers (via Total Customer Agency), network elements, and SEDs repair, along with the knowledge gained from managing the Agency's Network allows us to reduce the confusion and finger pointing factor acting as the customer's agent, and on the customers behalf, regardless of the problem.

#### 5.2.2.2 Approach for Monitoring and Measuring Managed Network Services (L.34.1.5.2(b))

Implementation Management and Maintenance: Qwest will provide fully integrated management and maintenance for Agencies including access, transport, SEDs, and security management. In the following sub-sections, we describe our integrated approach.

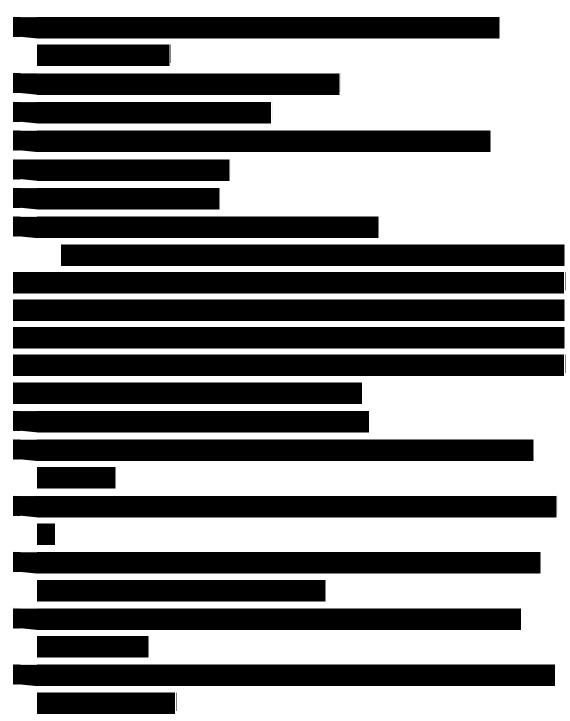
Continuous Network Monitoring: Qwest MNS engineers and systems monitor Agency networks 24x7x365 to ensure optimum performance and to quickly detect, isolate, and repair faults using Simple Network Management Protocols (SNMP) and device Management Information Base (MIB). This information will be available to the Agency as actionable data, e.g. trouble tickets, reports, etc. or as raw trap and polling information.

899 RFP: TQC-JTB-05-0001 December 13, 2006



All of
this data is correlated, filtered, and analyzed automatically.
The first step in monitoring Agencies' networks is to collect or capture
the management data stored in the devices. The stored data/values are then
used in the following ways:
The mechanism used by MNS to collect the network management data
from covered devices is SNMP polling. When an Agency device does not
respond to polling, or when the values returned by Agency devices exceed
predefined thresholds, a fault condition is assumed.
Monitoring also includes the detection of faults
by receiving and processing device traps.
Qwest will only poll devices that are SNMP enabled and configured in
the MNS system.





**Filtering and Correlation:** MNS uses filters to look at a single source of Network Management Information (NMI), such as a router, switch, server,



or application agent. Filtering rules are applied to check for thresholds,
amounts of change, or other factors.
Configuration Management: Configuration Management
encompasses the provisioning process and the configuration fault
management process. These processes ensure configuration integrity for the
Agency
Qwest will also manage all IP address and schemas across the
Agency's network
Qwest will make changes to the configuration on an Agency device as
specified by the Agency. The changed configuration will be developed by
Qwest based on information provided by the Agency.
Configuration Fault Management: Qwest protects Agencies against
configuration corruption and unwanted/unauthorized configuration changes
by routinely backing up device configurations.



Qwest will identify and alert MNS engineers of any configuration changes. Once a new configuration is validated it will replace the previously stored configuration.

We will restore previous device configuration states as required. If the current configuration is lost due to hardware failure, we will restore the previous configuration. We always store a copy of the last "known good" configuration for a device.

If a network issue is caused by requested configuration provisioning activities, Qwest will restore the previous configuration to the device. MNS engineers will work with the Agency to analyze the consequences of a requested configuration change.

Configuration Fault Management Process, details the process used for configuration fault management:

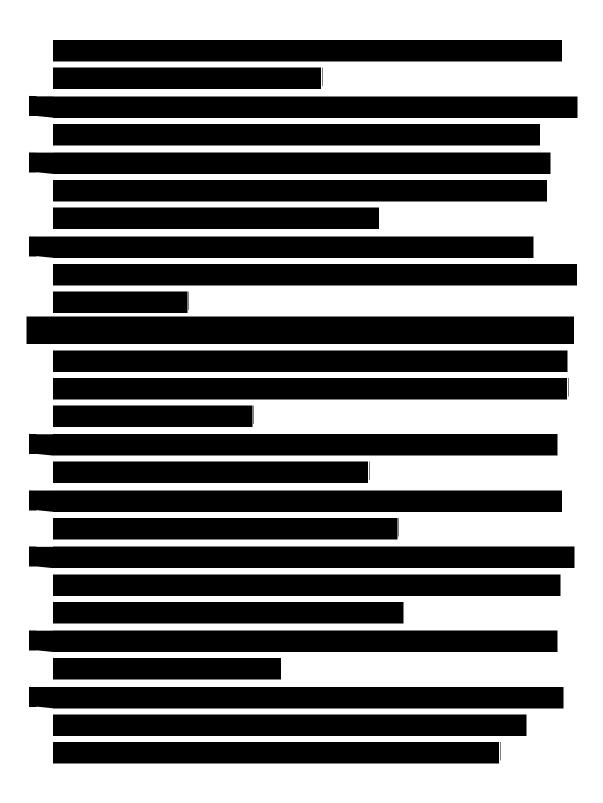
**Online Reporting:** Qwest provides a full suite of reporting capabilities to Agencies using industry-leading reporting platforms. Network reports are automated and available via the Qwest Control Networx Portal. Qwest MNS engineers also use these reports to evaluate the performance of Agency networks. Reports are organized from a high level view of a network down to the smallest component, thus providing the varied level of detail required by the Agency.

Standard Reports: Qwest will provide real-time access to Networx In addition to this information, Qwest will also provide the following standard reports to all Agencies:











Qwest MNS supports industry standard SNMP devices. This "open" design allows the Agency maximum flexibility when implementing Qwest MNS. Qwest MNS will comply with the specific standards and recommendations identified in the Agency task order. Additionally, Qwest MNS will comply with all appropriate standards for any underlying Networx access and transport service.

**Network Profiling:** The inventory database, topology maps, and drawings are available online and are updated each time there is a change in the network. Changes include adding, moving, or removing a device from MNS; the addition or removal of a connection or protocol (interface or sub-interface); and changes in device or connection information, such as IP addressing, bandwidth, filtering, and traffic prioritization schemes.



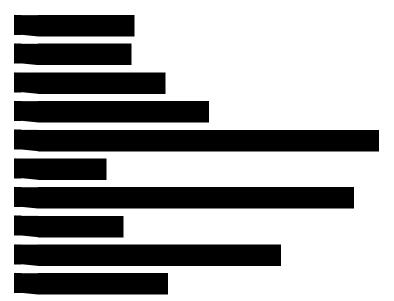
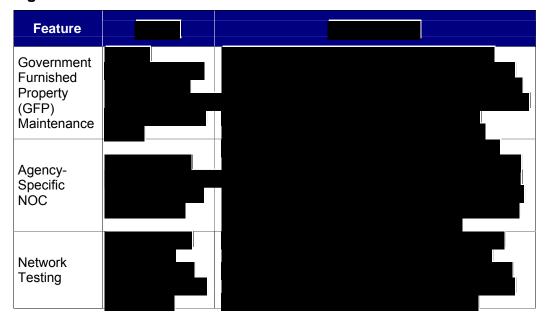
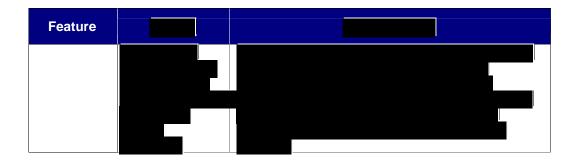


Figure 5.2.3-2 identifies the features that Qwest is offering to the Government. Qwest fully complies with all mandatory stipulated and narrative features, capabilities, and interface requirements for MNS. The text in the following table is intended to provide the technical description required per L.34.1.5.2(b), and does not limit or caveat Qwest's compliance in any way.

Figure 5.2.3-2 Features of Qwest's MNS







#### 5.2.2.3 Verification of Managed Network Services (L.34.1.5.2(c))

Data Integrity Analysis: Qwest has procedures in place to ensure that the source data, as well as the repository of source data, is protected through restricted access and redundant databases.

Root Cause Assessment: Any time a breach of any of the performance levels Qwest measures occurs, Qwest will review and determine the root cause for the issue and document the findings in a Reason For Outage report.

Utilizing our proven carrier grade tools and engineering capabilities, Qwest ensures that performance is restored and proactive preventative actions are taken.

**Resolution:** Once an alarm has broken an established performance threshold, system initiated tests will be performed to identify where the trouble ticket should be routed (e.g., SED support, Network Support, etc.).

Once prioritized, the trouble ticket is sent to an engineer for resolution action. Once we execute on the resolution path and corrective action is completed, performance measures have stabilized and

908 RFP: TQC-JTB-05-0001 December 13, 2006



returned to service levels acceptable to the Agency, the trouble ticket will be closed.

5.2.2.4 Managed Network Services Performance Level Improvements (L.34.1.5.2(d))

5.2.2.5 Additional Managed Network Services Performance Metrics (L.34.1.5.2(e))

# 5.2.3 Satisfaction of Managed Network Service Specifications (L.34.1.5.3)

Qwest's MNS solution is designed to take advantage of the various efficiencies created by the development and implementation of a uniform service delivery approach. Qwest acknowledges that Agencies may require customized elements in the service delivery process to accommodate special considerations of the Agency's network or internal communication needs. The following sections detail Qwest's technical approach to meeting MNS requirements, including our demonstrated ability to offer MNS.

## 5.2.3.1 Satisfaction of Managed Network Service Requirements (L.34.1.5.3(a))

Qwest's MNS provides a broad range of design, engineering, implementation, monitoring, proactive troubleshooting, and reporting capabilities including the software tools used to enable the MNS NOC to monitor multi-carrier access, transport components, and SEDs. Qwest has provided this service to commercial, state, local, and federal Government customers for over a decade. Qwest currently manages customer networks located around the world The networks

909 RFP: TQC-JTB-05-0001 December 13, 2006 Data contained on this page is subject to the restrictions on the title page of this proposal.



managed	are	multi-carrier,	mult	i-technology	/ in	topography.	
				This is carr	ier-(	grade network	management
for the Ag	ency.						
De	sign	and Enginee	ring				

Using this information Qwest will develop, implement and manage an appropriate solution, based on customer location, access, transport, SEDs, and lifecycle management that will meet the Agency's performance and disaster recovery. These solutions will utilize all Qwest WAN products and services that are part of the Networx proposal. Qwest's current ability to manage across multiple-carriers utilizing total customer Agency agreements will provide the Agency with a comprehensive network management solution.

Qwest will certify all solution selected SEDs for MNS monitoring and management. Qwest will also integrate any MNS specific security requirements.

Agency security requirements will be integral to the requirements and design process.

Qwest will provide end-to-end project management from design through



service activation, including active coordination of installation and acceptance with Agency personnel.

All MNS services and access to Qwest located equipment will be covered by the Agency's security policy; this will include password and user permissions.

## 5.2.3.2 Proposed Enhancements for Managed Network Services (L.34.1.5.3(b))

# 5.2.3.3 Network Modifications Required for Managed Network Services (L.34.1.5.3(c))

Minor modifications will be configured as needed on Agency SEDs to build management connectivity to provision, implement, and manage for MNS.

## 5.2.3.4 Experience with Managed Network Services Delivery (L.34.1.5.3(d)

Qwest brings decades of data network management experience, including eight years of providing direct MNS for complex customer environments, utilizing carrier grade tools, platforms and expertise



5.2.3.5 Managed Network Services Approach (L.34.1.5.3(e))
All MNS are provided by
which meet all Networx security and disaster recovery
requirements.
Design and Engineering:
Design and Engineering.



Implementation: Day 1 Services (Install/Turn Up) - Once complete, the SPOC would assist the Agency in formalizing the required documentation needed for the ordering and provisioning of the required services. Any additional information captured from the discovery meeting would be included in the documents, in addition to contact hierarchy for maintenance issues, device locations, IP, or other network specific addressing schemes. Once all the documentation has been completed, the SPOC would submit the implementation information to the MNS NOC for order processing. The associated order tracking IDs would then be sent to the SPOC in order to facilitate the order tracking and subsequent order status monitoring with the designated contact(s) within the Agency.

