



# SD-WAN Case Study

A state agency liquor control board

## CHALLENGE

A state agency operates 600 liquor and wine retail stores and the Liquor Control Board generates the largest revenue of any of the three dozen plus agencies

- The agency realized they had fallen behind in retail IT and thus **needed to upgrade to new technology**
- They were finding it **hard to attract and retain security talent at all agencies** and needed to protect customer data
- The customer was not able to **ensure consistent security, reliability and speed at all locations**
- **They did not have in-house expertise** to design a solution to address the challenges

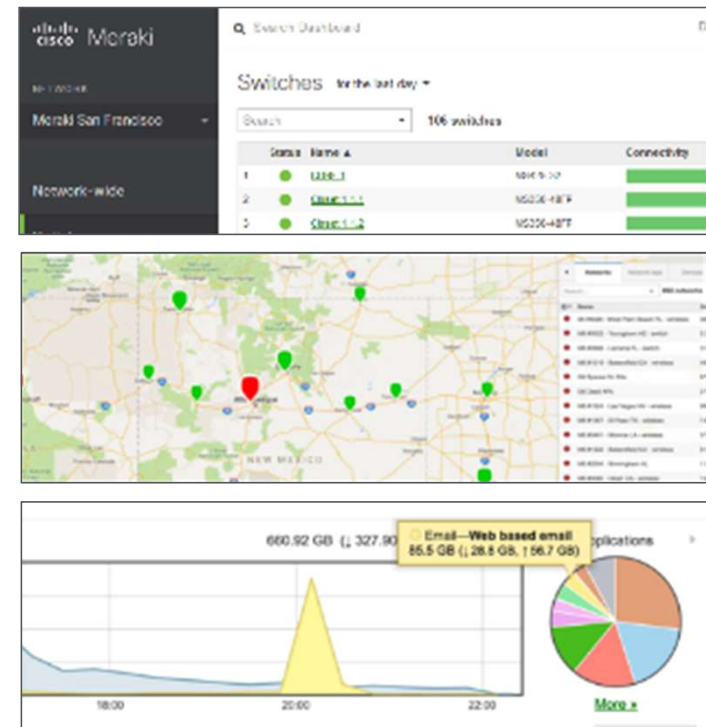


# CENTURYLINK ANSWERS

- Implemented a **Managed Enterprise with Cisco Meraki Solution** in **600 locations**
- **Provided management of their existing infrastructure** which provided deeper insight into the existing network
- **Delivered Managed Enterprise Services** for ongoing management of the network allowing them to focus internal resources on other areas of the business

## Managed Enterprise with Cisco Meraki

Intuitive centralized pain of glass



# RESULTS



**Reduced costs and simplified operations** with a streamlined solution that addresses multiple store requirements

**Peace-of-mind** leveraging outside expertise to take on design of network architecture

**Faster time-to-market** as a result of managed services approach to implementation