SD-WAN Case Study

A state agency liquor control board
CHALLENGE

A state agency operates 600 liquor and wine retail stores and the Liquor Control Board generates the largest revenue of any of the three dozen plus agencies

• The agency realized they had fallen behind in retail IT and thus needed to upgrade to new technology
• They were finding it hard to attract and retain security talent at all agencies and needed to protect customer data
• The customer was not able to ensure consistent security, reliability and speed at all locations
• They did not have in-house expertise to design a solution to address the challenges
• Implemented a **Managed Enterprise with Cisco Meraki Solution** in 600 locations

• **Provided management of their existing infrastructure** which provided deeper insight into the existing network

• **Delivered Managed Enterprise Services** for ongoing management of the network allowing them to focus internal resources on other areas of the business
RESULTS

- **Reduced costs and simplified operations** with a streamlined solution that addresses multiple store requirements

- **Peace-of-mind** leveraging outside expertise to take on design of network architecture

- **Faster time-to-market** as a result of managed services approach to implementation