Success Story: Biohazard Logistics Company

Hybrid WAN with SD-WAN
Challenge

A specialized medical waste logistics company was looking to improve operational efficiency and reduce administrative overhead.

• The organization had been through 400+ acquisitions over the years and had more than 200 network vendors

• Not able to ensure consistent security, reliability, and speed at all locations

• Difficult for internal teams to manage complex, international network infrastructure

• It didn’t have in-house expertise to design a solution to address the challenges
CenturyLink Answers

- Implementing a **fully-managed SD-WAN solution in 400 locations** in US, Canada, and Puerto Rico

- **Deployed site surveys** to assess the requirements at each location to design the solution

- **Took on management of their existing infrastructure** which provided deeper insight into the existing network

- **Deployed MPLS, broadband, and SD-WAN** to improve network efficiency and security

- **Delivered Managed Enterprise Services** for ongoing management of the network allowing them to focus internal resources on other areas of the business
Results

- **Improved visibility and control** with a single pane of glass to manage entire network and infrastructure
- **Reduced administrative overhead** with single-source, managed solution
- **Future-proof network with SD-WAN** to support ongoing transition of applications to the cloud