

# Hybrid IT challenges

that Australian organisations want addressed

## Security remains top of mind

**78%**

of organisations say security is their main concern when looking for data centre colocation and outsourcing due to the increasing number, variety and sophistication of cyber-attacks



**63%**

rate security as extremely important when choosing a **managed services provider**

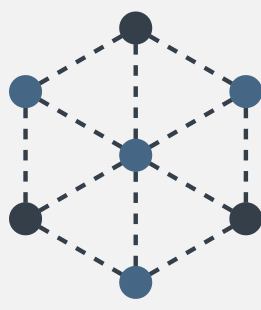
## PERCEIVED BARRIERS OF MOVING TO A HYBRID IT MODEL ARE:



**29%** Data security concerns



**22%** Legacy systems in place that won't integrate with new technology

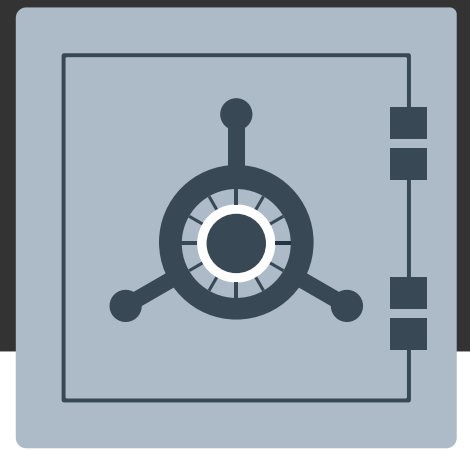


**15%** Management belief that IT should be run internally



**15%** Fears about lack of control over data and resources

The right managed hybrid IT provider can overcome these concerns by incorporating a **portfolio of security measures**.



They work with the customer to design a security strategy that matches the business needs.

## The **benefits** of outsourcing IT functions include:



**INCREASED RELIABILITY**



**COST SAVINGS**



**HIGHER SERVICE LEVELS**



**ACCESS TO NEW TECHNOLOGIES, CAPABILITIES, AND SKILLS**