PORTFOLIO OVERVIEW

Managed Hosting

Dedicated IT Infrastructure to Better Focus on Projects that Impact your Bottom Line
Managed Hosting

From racking and stacking to troubleshooting performance issues related to hardware and provisioning additional infrastructure, these seemingly mundane tasks are critical to ensuring that the underlying infrastructure that supports your applications is in place to keep your business moving forward.

However, reducing the unnecessary cycles associated with hardware management can help free up your IT teams to focus on what is critical to your business. For enterprises that are managing their own infrastructure, more often than not, hardware management can sap productivity of IT teams, keeping them from focusing on projects that impact the bottom line.

CenturyLink® Managed Hosting services allow you to focus what you do best. With 30,000 servers under management, extensive platform capabilities from dedicated to cloud infrastructure and complemented by extensive experience in deployment and management on all three major operating systems, CenturyLink is the ideal partner for delivering reliable managed IT services to accommodate a wide variety of workloads.

Managed hosting is just one part of CenturyLink’s broad portfolio of products and services for enterprises ready to transform their business with hybrid IT and more.
What is Managed Hosting?

Managed Hosting is the very nucleus of what CenturyLink’s hosting delivers and can be delivered in two different manners:

- **OS + Hardware**: CenturyLink manages the operating system and the hardware. We provide HP or Cisco UCS servers and Red Hat Linux or Windows operating Systems — all selected by our clients. This allows businesses to shed the capital burden that comes with licensing and procurement of hardware and operating system and also offload the operational (yet critical) burden of maintaining and patching OS environment, which can consume resources, but doesn’t drive business.

- **Hardware Only**: In this model, our clients load the Operating System they want themselves. With hardware only, businesses maintain control of the OS and CenturyLink simply delivers the hardware, including racking and stacking, break/fix and ongoing management.

“We’re extremely excited about CenturyLink’s new offering. We should end up with a hybrid cloud which can support the needs of our development environment as well as the day-to-day running of our business.”

Ian Flavill  Head of IT Service Delivery, Coller Capital

Why Choose Managed Hosting?

Certainly, hosting is critical to the day-to-day operation of any business. However, not unlike power and plumbing, it merely provides the infrastructure cornerstones necessary for business to launch capabilities that make the enterprise competitive.

Simply put, the time your IT staff spends managing the everyday nuances of your IT infrastructure reduces the time they could be using to drive projects that directly affect revenue.

That’s just the start. Managed hosting can help an enterprise:

- Convert expense from capital to operational
- Mitigate the risk of technology obsolescence
- Test and experiment with new technologies quickly and with reduced risk

Many of the world’s most recognizable brands trust their IT infrastructure to CenturyLink and reap the advantages of our service-based model, stringent security and upfront customer service. All underpinned by a flexible service model that allows our clients to easily access cloud infrastructure and true on-demand managed infrastructure from their managed dedicated hosting or colocation environment.
While some providers try to sell either colocation or cloud services, CenturyLink has made the investments in all platforms, from colocation to managed services to cloud, that allow businesses to truly build a hybrid IT ecosystem.

For businesses that are still depreciating IT investments such as hardware, CenturyLink can offer colocation services with a roadmap to sunset appliances and hardware with a transition plan to managed services, creating a longer strategy that enables the business to reduce costs overtime.

**Improve Performance**
- Gain agility from access to capacity on demand within CenturyLink Data Centers
- Grow your business with access to a multitude of managed security, applications and storage platforms from managed hosting environment
- Take advantage of access to CenturyLink Cloud®

**Geographic Availability**
- Albuquerque, NM
- Atlanta, GA
- Boston, MA
- Burbank, CA
- Chicago, IL
- Columbus, OH
- Dallas, TX
- Denver, CO
- Las Vegas, NV
- Los Angeles, CA
- Minneapolis, MN
- Montreal, QC
- New Jersey
- New York
- Phoenix, AZ
- San Francisco, CA
- San Jose, CA
- Santa Clara, CA
- Seattle, WA
- St. Louis, MO
- Sunnyvale, CA
- Tampa, FL
- Toronto, ON
- Vancouver, BC
- Washington, DC

**Managed Hosting Sub Products**
- Managed Applications – Web, Middleware, Database
- Managed Storage – Unified Storage, Backup
- Managed Security – DDoS Mitigation, Managed Firewall
**Advanced Services**

**Migration:** Once you’ve decided to use CenturyLink as your hosting provider, how do you get there? In order to migrate, strategy and tactical plans need to be developed to expedite the process and minimize or eliminate downtime. We offer migration services to help with this transition.

**Disaster Recovery:** Every business must have a disaster recovery strategy. Our expert consultants can help you assess your requirements and application landscape to complement your hosting services. Further, your sales engineer and account manager are able to design high availability architectures for production.

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**Security**

You’re only as strong as your weakest link. Where are your vulnerabilities? CenturyLink can help you make those assessments and correct them.

Our managed hosting services are complemented by a robust set of security products that help protect businesses from prevalent, ever-changing security threats. Our clients can easily add DDoS mitigation or managed firewall services to their managed hosting environment to help ensure protection.

No CenturyLink Managed Hosting client had to worry about the Heartbleed or Shellshock viruses that were launched in 2014, because we work with OS providers to expedite the patches that are released to protect OS environments from such viruses. Since this is our business — CenturyLink considers patches and security updates of this nature to be top priority.

As for physical security, our managed hosting is contained in CenturyLink Data Centers within secure cages with authorized operational personnel access only.

When it comes to disaster recovery, CenturyLink Data Centers are built with redundancy in mind. During hurricane Sandy, our facilities in the path of the storm had no interruption in power. Our facilities on the west coast are seismically engineered to withstand powerful earthquakes without disrupting power, structure or most importantly, our clients’ infrastructure.
“It was a huge relief to have Savvis [CenturyLink] on board. Knowing that we had a solid IT infrastructure gave me one less thing to worry about at night. Savvis solutions work.”

Andy Mills  CIO at STA Travel

Network Integration

• **Private Network**: For businesses that are hosting applications that need to be pushed to global footprint of employees, partners, customers, etc., CenturyLink's MPLS IQ Private Network offers application-aware connectivity for globally distributing applications with service level agreements.

• **Public Network (Internet)**: CenturyLink currently routes 20% of the world's internet traffic putting your content and applications closer to the public, requiring less hops and ultimately resulting in better performance. In addition we also provide carrier access to many of the market’s leading consumer networks, including Comcast, Cox, and more.

Geographic Availability

CenturyLink Managed Hosting is available globally in North America, South America, EMEA and Asia Pac in the following locations:

• **North America**: Atlanta, Boston, Chicago, Washington DC, Dallas, Denver, Southern California, Northern California, Minneapolis, NY/NJ, Seattle, Montreal, Toronto, Vancouver
• **South America**: Sao Paulo, Brazil
• **EMEA**: United Kingdom, Frankfurt
• **Asia Pac**: Tokyo, Singapore, Shanghai, Hong Kong, Sydney, Bangalore, Mumbai
“CenturyLink appreciated where our organization was and where we needed to be and most importantly, how we could get there. Their technicians collaborated with ours working almost round the clock to ensure that we hit our go live date.”

Mick Briggs  Head of Infrastructure at Cancer Research UK

About CenturyLink Business

CenturyLink, Inc. is the third largest telecommunications company in the United States. Headquartered in Monroe, LA, CenturyLink is an S&P 500 company and is included among the Fortune 500 list of America’s largest corporations. CenturyLink Business delivers innovative private and public networking and managed services for global businesses on virtual, dedicated and colocation platforms. It is a global leader in data and voice networks, cloud infrastructure and hosted IT solutions for enterprise business customers.

For more information visit www.centurylink.com/enterprise.