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Section B: Supplies or Services and Prices

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B.1 Pricing Overview

Connections II is a network services enterprise-wide solutions and infrastructure contract. This section defines the equipment and labor pricing structures used to provide communications and networking solutions at the LAN, building, campus and enterprise level. All prices shall conform to the format and structure defined herein.

B.1.1 Pricing of Orders

This contract is an Indefinite-Delivery, Indefinite-Quantity (IDIQ) type of contract with fixed unit prices and labor hour prices. All orders under this contract shall be priced FOB Origin in accordance with the price tables of this section. However, items not specifically listed in these price tables may be proposed in response to an order request, provided that the items proposed fall within the scope of the contract as defined in Section C.1. The ordering agency is responsible for determining price reasonableness at the task order level for any equipment or labor not defined herein.

The contractor shall propose fixed, fully loaded hourly rates for the mandatory labor categories, as specified in Section B.4, for the Continental United States (CONUS), . Fully loaded hourly rates for Outside the Continental United States (OCONUS) will be proposed after contract award based on customer task order activity. For each mandatory labor category, the contractor shall propose an on-site (i.e., on government premises) and an off-site (i.e., on contractor premises) price. The contractor shall also provide fixed prices for all proposed equipment required to perform each of the sample task orders, as described in Section J.4 [Sample Tasks]. Equipment and labor prices are required for each year of the ten-year period. The contract prices shall stay in effect for the duration of the contract until contract modifications (refer to Section G.2 [Contract Modifications]) have been executed to delete or update the prices.

For orders extending beyond the Basic Contract expiration date in accordance with FAR 52.216-22, there shall be no increases to the year 10 prices for labor and equipment specified in Section B.

B.1.2 Price Types

The Connections II contract incorporates Equipment, Equipment Service, and Labor price types.

Equipment price types include:

1. **Purchase Price.** The purchase price including any geographic dependencies and overhead charges. The contractor will be paid in full after the equipment is accepted by the government.

2. **Refurbish Purchase Price.** The purchase price, for a refurbished equipment item, including any geographic dependencies and overhead charges. The contractor will be paid in full after the equipment is accepted by the government.
3. **Cancellation Price.** A one-time charge that may be incurred when a service or item of equipment is cancelled within 5 business days of the scheduled due date. There shall be no cancellation charge when it is requested more than 5 business days before the scheduled due date or as otherwise provided in the task order. The cancellation charge shall not exceed the installation charge for the order. If this is a partial or complete termination of the task order, follow the provisions for terminations in Section I.

Equipment service price types include:

1. **Installation Price.** The price to install equipment.
2. **Deinstall Price.** The price to de-install equipment that is operational whether or not it was purchased from this contractor.
3. **Maintenance Price.** The price to maintain equipment.
4. **Warranty Price.** The price to provide extended warranty, for equipment, beyond the initial manufacture warranty period.

Labor price types include:

1. **Hourly Price.** The labor rate when ordered by the hour.

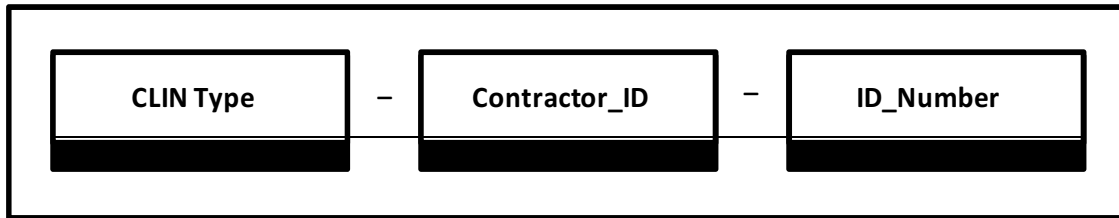
B.1.3 Associated Government Fee

A GSA Associated Government Fee (AGF) is applied to purchases made through contracts awarded under this solicitation in accordance with Section G.5.2 [Associated Government Fee]. After contract award, the AGF shall be added to items proposed by the contractor for purchase by agencies under this award. GSA will publish the aggregate rate to users on its web site and in all appropriate publications. Contractors may only quote and publish the aggregate price.

B.2 CLIN Structure

The CLIN is composed of the CLIN_Type, Contractor_ID, and ID_Number as shown in Figure B-1. The CLIN provides a unique identifier for each line item offered under this contract. The contractor shall use the combination of these three data values, as described below, to create a unique CLIN for each item submitted. The following describes the components of the CLIN:

Figure B-1. CLIN Numbering Structure



CLIN Type

- The CLIN_Type is comprised of a single alpha character ('E' = Equipment, 'S' = Equipment Service, 'L' = Labor) that identifies whether the CLIN is an equipment, an equipment service or a labor CLIN.

Contractor ID

- The Contractor Identification code is comprised of alphanumeric characters that represent the contractor's DUNS number (www.dnb.com).

ID Number

- The item Identification Number (ID_Number) is comprised of alphanumeric characters that uniquely identify the equipment item or labor category. It is assigned by the contractor. Assignment of the ID_Number shall be managed by the contractor. Contractors shall not reuse an ID_Number. The uniqueness of the ID_Number applies across all products and services proposed by an individual contractor.

B.3 Pricing Tables

The equipment and labor price tables defined in this section shall be used to support the four solution types described in Section C.2 [Connections II Equipment and Services]. Each equipment, equipment service, and labor category CLIN is stored in two separate tables, a description table and a price table. The description table contains descriptive information and attributes about the item and the price table contains the price for each price type.

B.3.1 Equipment

Equipment consists of products and services associated with the products. Section B.3.1.1 defines the table structure for the equipment products and Section B.3.1.2 defines the table structure for the equipment services.

B.3.1.1 Equipment Products

Table B-1 defines the structure for the Equipment products description table.

Table B-1. Equipment Table

Field Name	Field Description
CLIN	Contract Line Item Number (refer to Section B.2)
Product	Name of product or service
Description	Complete description of this product
Standards	All standards met, listed by standard number designation (e.g., ITU xxxx, EIA xxxx)
ISO9000	Y or N, manufactured under ISO 9000 registration
Manufacturer	Original Equipment Manufacturer
Model_No	Exact manufacturer model number of this product
Warranty_Length	Term of the warranty in months, use 999 for lifetime warranty
Power ¹	Description of power requirements e.g., Europe 220v, 50 Hz, 1000w separate circuit (multiple options are separated by semi-colons) – only applicable for foreign countries
SCRM_Applied	If certified, specify which NIST SCRM standard version was applied. If not certified or not applicable, specify either “Not Certified” or “Not Applicable”
SCRM_Applied_Date	If certified, specify the date which the NIST SCRM standard version was applied

¹ Power field is only used in conjunction with equipment in foreign countries.

Table B-2 defines the structure for the Equipment products price table.

Table B-2. Equipment_Price Table

Field Name	Field Description
CLIN	Contract Line Item Number (refer to Section B.2)
Price_Type	Defines which type of price (refer to Table B-8)
Sale_Area	Coded Area or geographic area where the price applies (see Table B-7)
Price	Price for the equipment item
Price_Unit	Unit of measure upon which this price is based

Field Name	Field Description
Homologation ²	Approval number from Sale_Area above - only applicable for foreign countries
Taxes	All applicable foreign taxes and fees, if any
Start_Date	The date which the price becomes effective
Stop_Date	The date which the price is no longer effective
Replace_Date	The date which the pricing information was updated (autofills)

² Homologation field is only used in conjunction with equipment prices in foreign countries.

B.3.1.2 Equipment Service

Table B-3 defines the structure for the Equipment service description table.

Table B-3. Equipment_Service Table

Field Name	Field Description
CLIN	Contract Line Item Number (refer to Section B.2)
E_CLIN	Equipment CLIN associated with this service item
Service	Name of service
Description	Complete description of service
Coverage_Hours	Hours of coverage, where applicable

Table B-4 defines the structure for Equipment service price table.

Table B-4. Equipment_Service_Price Table

Field Name	Field Description
CLIN	Contract Line Item Number (refer to Section B.2)
Price_Type	Defines which type of price (refer to Table B-8)
Sale_Area	Coded Area or country name (see Table B-7)
Price	Price for the service
Price_Unit	Unit of measure upon which this price is based

Field Name	Field Description
Start_Date	The date which the price becomes effective
Stop_Date	The date which the price is no longer effective
Replace_Date	The date which the pricing information was updated (autofills)

B.3.2 Labor

Table B-5 defines the structure for the Labor description table.

Table B-5. Labor Table

Field Name	Field Description
CLIN	Contract Line Item Number (refer to Section B.2)
Labor_Type_Name	Generally, position title or description of Labor category
Description	Complete description of product or service including functionality
Min_Exp	Defines the minimum number of years of relevant experience
Min_Educ	Defines the minimum level of education

Table B-6 defines the structure for Labor price table.

Table B-6. Labor_Price Table

Field Name	Field Description
CLIN	Contract Line Item Number (refer to Section B.2)
Price_Type	Defines which type of price (refer to Table B-8)
Sale_Area	Coded Area or country name (see Table B-7)
Price	Hourly price
Price_Unit	Unit of measure upon which this price is based
Start_Date	The date which the price becomes effective
Stop_Date	The date which the price is no longer effective
Replace_Date	The date which the pricing information was updated (autofills)

B.3.3 Areas Table

Table B-7 specifies the area(s) where the contractor shall provide equipment and labor prices during the proposal. After contract award, contractors will have the option to submit prices for foreign countries based on task order competition, identifying the country code(s), in the contract modification proposals. Country codes are subject to review and approval by GSA. Foreign countries and additional territories will be assigned using the ISO three letter country codes.

Table B-7. Areas Table

Item	Area Name	Area Code
1	United States	CONUS

B.3.4 Price Types Table

Table B-8 specifies the allowable price types for equipment, equipment service and labor. For each price table, the minimum required price types are specified and all others are optional to propose.

Table B-8. Price Types Table

Price_Type	Price_Type_Name	Price_Table	Required
PP	Purchase	Equipment	Y
PPREF	Purchase Refurbished	Equipment	N
PPCAN	Purchase Cancellation	Equipment	Y
INSTL	Installation	Equipment Service	Y
DEINST	De-Install	Equipment Service	N
MT	Maintenance	Equipment Service	N
MT1YR	Maintenance - 1 Yr	Equipment Service	N
MT2YR	Maintenance - 2 Yr	Equipment Service	N
MT3YR	Maintenance - 3 Yr	Equipment Service	N
MT4YR	Maintenance - 4 Yr	Equipment Service	N
MT5YR	Maintenance - 5 Yr	Equipment Service	N
MTCAN	Maintenance Cancellation	Equipment Service	N
WAR1YR	Extended Warranty - 1 Yr	Equipment Service	N
WAR2YR	Extended Warranty - 2 Yr	Equipment Service	N
WAR3YR	Extended Warranty - 3 Yr	Equipment Service	N
WAR4YR	Extended Warranty - 4 Yr	Equipment Service	N
WAR5YR	Extended Warranty - 5 Yr	Equipment Service	N

Price_Type	Price_Type_Name	Price_Table	Required
HROFF	Hourly Offsite (on contractor premises), Normal Business Day	Labor	Y
HRON	Hourly Onsite (on government premises), Normal Business Day	Labor	Y
HRTSOFF	Hourly Top Secret – TS/SCI, Offsite, Normal Business Day	Labor	Y
HRTSON	Hourly Top Secret – TS/SCI, Onsite, Normal Business Day	Labor	Y

B.4 Mandatory Labor Categories

Table B-9 specifies the list of mandatory labor categories. Detail descriptions of each item can be found in Section J.1 [Labor Categories].

Table B-9. Mandatory Labor Categories

CLIN	Labor_Type_Name	Description
L-XXX-YYY ³	Applications Systems Analyst/Programmer - Entry	Refer to Section J.1
L-XXX-YYY	Applications Systems Analyst/Programmer - Mid	Refer to Section J.1
L-XXX-YYY	Applications Systems Analyst/Programmer - Sr	Refer to Section J.1
L-XXX-YYY	Business Analyst	Refer to Section J.1
L-XXX-YYY	Business Process Engineer - Entry	Refer to Section J.1
L-XXX-YYY	Business Process Engineer - Mid	Refer to Section J.1
L-XXX-YYY	Business Process Engineer - Sr	Refer to Section J.1
L-XXX-YYY	Cable Installer - Entry	Refer to Section J.1
L-XXX-YYY	Cable Installer - Mid	Refer to Section J.1
L-XXX-YYY	Cable Installer - Sr	Refer to Section J.1
L-XXX-YYY	Communications Analyst - Entry	Refer to Section J.1
L-XXX-YYY	Communications Analyst - Mid	Refer to Section J.1
L-XXX-YYY	Communications Analyst - Sr	Refer to Section J.1
L-XXX-YYY	Data Entry Operator	Refer to Section J.1
L-XXX-YYY	Data/Configuration Management Specialist - Entry	Refer to Section J.1

CLIN	Labor_Type_Name	Description
L-XXX-YYY	Data/Configuration Management Specialist - Mid	Refer to Section J.1
L-XXX-YYY	Data/Configuration Management Specialist - Sr	Refer to Section J.1
L-XXX-YYY	Database Manager/Administrator - Entry	Refer to Section J.1
L-XXX-YYY	Database Manager/Administrator - Mid	Refer to Section J.1
L-XXX-YYY	Database Manager/Administrator - Sr	Refer to Section J.1
L-XXX-YYY	Desktop Support Manager	Refer to Section J.1
L-XXX-YYY	Desktop Systems Specialist	Refer to Section J.1
L-XXX-YYY	Engineering Assistant	Refer to Section J.1
L-XXX-YYY	Financial Analyst	Refer to Section J.1
L-XXX-YYY	Graphics Specialist	Refer to Section J.1
L-XXX-YYY	Help Desk Coordinator	Refer to Section J.1
L-XXX-YYY	Help Desk Support Service Specialist - Entry	Refer to Section J.1
L-XXX-YYY	Help Desk Support Service Specialist - Mid	Refer to Section J.1
L-XXX-YYY	Help Desk Support Service Specialist - Sr	Refer to Section J.1
L-XXX-YYY	Information Assurance Engineer - Entry	Refer to Section J.1
L-XXX-YYY	Information Assurance Engineer - Mid	Refer to Section J.1
L-XXX-YYY	Information Assurance Engineer - Sr	Refer to Section J.1
L-XXX-YYY	LAN/MAN/WAN Integrator - Entry	Refer to Section J.1
L-XXX-YYY	LAN/MAN/WAN Integrator - Mid	Refer to Section J.1
L-XXX-YYY	LAN/MAN/WAN Integrator - Sr	Refer to Section J.1
L-XXX-YYY	Network Administrator - Entry	Refer to Section J.1
L-XXX-YYY	Network Administrator - Mid	Refer to Section J.1
L-XXX-YYY	Network Administrator - Sr	Refer to Section J.1
L-XXX-YYY	Network Engineer - Entry	Refer to Section J.1
L-XXX-YYY	Network Engineer - Mid	Refer to Section J.1
L-XXX-YYY	Network Engineer - Sr	Refer to Section J.1
L-XXX-YYY	Network Technician - Entry	Refer to Section J.1
L-XXX-YYY	Network Technician - Mid	Refer to Section J.1
L-XXX-YYY	Network Technician - Sr	Refer to Section J.1
L-XXX-YYY	Operations System Security Specialist - Entry	Refer to Section J.1
L-XXX-YYY	Operations System Security Specialist - Mid	Refer to Section J.1
L-XXX-YYY	Operations System Security Specialist - Sr	Refer to Section J.1
L-XXX-YYY	Program Manager	Refer to Section J.1
L-XXX-YYY	Project Manager - Jr	Refer to Section J.1

CLIN	Labor_Type_Name	Description
L-XXX-YYY	Project Manager - Mid	Refer to Section J.1
L-XXX-YYY	Project Manager - Sr	Refer to Section J.1
L-XXX-YYY	Quality Assurance Engineer - Entry	Refer to Section J.1
L-XXX-YYY	Quality Assurance Engineer – Mid	Refer to Section J.1
L-XXX-YYY	Quality Assurance Engineer - Sr	Refer to Section J.1
L-XXX-YYY	Site Manager - Jr	Refer to Section J.1
L-XXX-YYY	Site Manager - Mid	Refer to Section J.1
L-XXX-YYY	Site Manager - Sr	Refer to Section J.1
L-XXX-YYY	Systems Engineer - Entry	Refer to Section J.1
L-XXX-YYY	Systems Engineer - Mid	Refer to Section J.1
L-XXX-YYY	Systems Engineer - Sr	Refer to Section J.1
L-XXX-YYY	Technical Draftsman	Refer to Section J.1
L-XXX-YYY	Technical Writer/Editor	Refer to Section J.1
L-XXX-YYY	Telecommunications Engineer - Entry	Refer to Section J.1
L-XXX-YYY	Telecommunications Engineer - Mid	Refer to Section J.1
L-XXX-YYY	Telecommunications Engineer - Sr	Refer to Section J.1
L-XXX-YYY	Telecommunications Technician - Entry	Refer to Section J.1
L-XXX-YYY	Telecommunications Technician - Mid	Refer to Section J.1
L-XXX-YYY	Telecommunications Technician - Sr	Refer to Section J.1
L-XXX-YYY	Training Specialist - Entry	Refer to Section J.1
L-XXX-YYY	Training Specialist - Mid	Refer to Section J.1
L-XXX-YYY	Training Specialist - Sr	Refer to Section J.1
L-XXX-YYY	Web Designer - Entry	Refer to Section J.1
L-XXX-YYY	Web Designer - Mid	Refer to Section J.1
L-XXX-YYY	Web Designer - Sr	Refer to Section J.1
L-XXX-YYY	Webmaster - Entry	Refer to Section J.1
L-XXX-YYY	Webmaster – Mid	Refer to Section J.1
L-XXX-YYY	Webmaster – Sr	Refer to Section J.1

³ XXX = Contractor_ID, YYY = ID_Number (Refer to Section B.2 [CLIN Structure] for further details)