CenturyLink helped CPM Credit Union to have a more efficient network and provide better service to their customers.

Background
CPM Credit Union was founded as the Charleston Paper Mill Credit Union in 1955. It has grown over the years through a series of mergers and acquisitions, and now maintains 14 branch locations in Eastern South Carolina. CPM recently made another acquisition and will be adding three more locations to their network.

Situation
CPM had been using frame relay services for years and migrated to an MPLS VPN solution with another provider. The initial impetus for moving to an MPLS VPN was for the reliability, security, site-to-site visibility and service provider management. Their deep dissatisfaction with the performance and the service that had been provided to them, along with the capabilities and local resources offered by CenturyLink, drove them to move to a CenturyLink™ MPLS VPN service.

Solution
The CenturyLink sales, engineering and project management staff, highly experienced in financial industry business needs, joined the CPM team in the design and migration planning. Every aspect of this 14-site move, which was executed during normal business hours, was explored and detailed in a comprehensive plan. During this process, the customer’s confidence in the ability of the CenturyLink team was solidified. In addition to converting to CenturyLink™ MPLS VPN, the solution also included Dedicated Internet Access (DIA) with CenturyLink managing the firewall. CPM also required IPsec tunneling to some remote locations and placed their voice and video traffic onto the MPLS VPN infrastructure.

(see back for more)

Contact your local CenturyLink Sales Representative to find out more about CenturyLink™ MPLS VPN.
Or visit centurylink.com/DataMPLS

“We were able to depend on them to make sure the right things were in place.... I felt like I had an extension of my team through the whole process.”

NEILL BROWNING, VP OF INFORMATION TECHNOLOGY
CENTURYLINK MANAGED THE MIGRATION WITH NO SERVICE INTERRUPTION TO THE BUSINESS, PROVIDING A SEAMLESS EXPERIENCE TO THE CUSTOMER. THE CENTURYLINK TEAM HAD ALL CUSTOMER SITES UP AND RUNNING ON THEIR NEW MPLS VPN SERVICE IN ONE DAY, WITH CENTURYLINK PROVIDING MANAGEMENT OF THE NETWORK.

THE CENTURYLINK SERVICE PROVIDES CPM WITH A SINGLE IP-BASED NETWORK CONNECTING ALL THEIR LOCATIONS AND USERS. SINCE THEIR SERVICE IS PROVIDED OVER THE CENTURYLINK PRIVATE MPLS VPN NETWORK, THEY HAVE BETTER PERFORMANCE, RELIABILITY AND ENHANCED SECURITY TO PROTECT THEIR DATA. THE ABILITY TO MANAGE THEIR BUSINESS APPLICATIONS AND ALL END POINTS WITH COMPLETE VISIBILITY ACROSS THIS MESHED INFRASTRUCTURE PROVIDES THEM WITH COMPLETE CONTROL. THE LOW LATENCY OF THE MPLS VPN NETWORK MEETS THE PERFORMANCE REQUIREMENTS DEMANDED BY THEIR FINANCIAL APPLICATIONS AND HELPS THEM TO PROVIDE FASTER SERVICE TO CUSTOMERS. WITH THEIR NETWORK INFRASTRUCTURE MANAGED BY CENTURYLINK, THEIR IT TEAM CAN FOCUS ON THE NEEDS OF THEIR CORE BUSINESS. ADDING DIA AND PLACING THEIR VOICE AND VIDEO TRAFFIC ONTO THE MPLS VPN NETWORK PROVIDES COST EFFICIENCIES AND FURTHER SIMPLIFIES INTERNAL MANAGEMENT.

Bringing businesses the technology they need and providing local expertise to deliver it seamlessly is the CenturyLink difference.